



Additional Support for Students

You are coming to The Suffolk Skills and Careers Festival on Wednesday October 16th. Mark the date on the calendar below, and countdown the days until your visit!

October 2019						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

The Suffolk Skills and Careers Festival is at [Trinity Park](#), which is close to Ipswich.

You will travel to the Careers Festival with your teacher and other students from your school.



Questions you might want to ask your teachers:

- How will you be travelling to the Skills and Careers Festival?
- What time will you leave?
- Will you need to bring a packed lunch or money to buy food at the festival?
- What time will you get back?

Things to remember on the day:

- Part of the Festival is outside, so you will need to bring a coat and wear shoes which will keep you warm and dry.
- Bring something to write with, and something to write on. Writing some notes will help you remember the advice and guidance you are given.
- Bring a bag to carry any leaflets or information you are given by the employers and advisors.

You will know you have arrived at **Trinity Park** when you see these three statues...



These are life size sculptures of a Suffolk Punch, Red Poll bull and a Suffolk ram. They are right beside the gates to Trinity Park and welcome all our visitors.

When you arrive, your driver will take you to the visitors' parking area where a steward will be available to meet you and your group. They will be able to answer any questions you have.

There will be lots of other people there. Around five thousand young people like you are travelling from all over the county to meet employers and careers advisors at the Skills and Careers Festival. You might also see some farm animals and large machinery during your visit!

You will find employers from all these industries:



Which industry are you interested in?

The **Financial & Business Services** is a global industry which employs people in a huge variety of roles and sectors.



There are many different career choices available – including working with banks, insurance companies, credit card companies, stock brokerages, investment funds, even in government departments. Finance concerns all businesses, charities and other employers so there are a huge range of jobs for you to choose from.

For many people who work in the financial services industry, knowing that they are doing useful and important work brings them enormous job satisfaction.

Roles such as Financial Adviser, who help people plan for retirement, or help families get a mortgage to buy a home, enable professionals in this industry to have a positive impact on people of all financial backgrounds by helping them achieve their lifetime goals and provide for their families' futures.

Another positive thing about the financial and business services industry is that there are so many different ways into it. Local employers can help with this as many will have graduate, apprenticeship and training schemes. Find out what the different companies at the festival offer.

The **ICT & Creative** job sector includes careers related to computer hardware and software, communications and network technologies.



If you are excited by digital technologies and like the idea of working in a fast-paced and rapidly changing industry, this could be for you!

ICT & Creative careers often fall into the following categories:

- Video game development
- Telecommunications
- Enterprise software, middleware, storage and audio-visual systems
- Software and Web
- IT Security, Networks and Infrastructure

You live in the era of smart devices; electronic gadgets which connect, share and interact with the user and other devices. These include phones, cars, TVs, cameras and countless others! All of these require the development of firmware, software, applications and maintenance to function. This rapidly growing and changing sector is an excellent place to forge an exciting and dynamic career.

The **Health and Social Care** industry has an enormous range of career opportunities.



This is the industry which helps people manage their health: often in a hospital, surgery, dentist, optician, pharmacy or in peoples' homes. Some jobs will require you to have professional qualifications, whilst others will offer on the job training.

All of us will need to rely on the skills of a healthcare professional at some time in our lives, which explains why The National Health Service is one of the largest employers in the world and offers thousands of career opportunities.

Social Care describes those careers which help people in their communities, providing support for them to manage and improve their lives. A career in social care could involve; working with young people and vulnerable adults, migrants, the elderly, people with disabilities, people with mental health issues, offenders.

The **UK Manufacturing and Engineering** is one of the UK's most successful and growing industries, but it is facing a skills shortage and desperately needs people to train to become engineers, meaning there are many opportunities and excellent incentives to join the sector.



Engineering can be a very fulfilling industry to work in. Projects you take part in could provide employment for whole communities, or be part of the landscape for many years to come.

You live in a fantastic region for those wanting a career in Engineering. From aeronautical engineering to shipping, from agriculture technology to large-scale food-processing, this industry employs thousands of people, and needs more.

The **UK Ports and Logistics** sector is vitally important to our economy, it is the industry that gets your food to the supermarket shelves, your online shopping from your keyboard to your kitchen, fresh flowers from growers all over the world to your local shop – anything which needs to be moved anywhere in the world falls into this category.



Shipping and Logistics in Suffolk is an important industry, and employs around 15,000 people in a huge range of job roles. The Port of Felixstowe is Britain's biggest and busiest container port and it is right here in your home county!

Suffolk ports play an important role in the county's economic growth. We depend on them for exporting food produced by the region's farmers, importing building materials and servicing the growing offshore windfarm industry. This industry offers many opportunities in the region, and needs to recruit more people like you!

Public Services is a wide and varied industry with many exciting and rewarding job roles.



This includes The Royal Navy, British Army and Royal Air Force which protect the security, independence and interests of the United Kingdom at home and abroad.

Military service can give you substantial training and career opportunities both during service and afterwards, which will provide you with qualifications to continue to grow your career when you leave the forces.

Public Services also includes the **Emergency Services**.



The three most frequently used emergency services in the UK are the police, fire service and emergency medical service.

One of the main reasons why people choose a career in the emergency services is the opportunity to have a positive impact on other peoples' lives.

The range of job opportunities in the emergency services is enormous, and there are many excellent opportunities for progression; but you will need drive and dedication, and be prepared to work flexible shifts and long hours!

The **Travel, Leisure and Culture** sector offers many opportunities locally, nationally and internationally! It is hugely important to our region and supports everything from the Latitude Festival, to Suffolk Shorts Film Festival, crabbing competitions to classic car rallies. With tourist accommodation and activities to suit all budgets and interests right on your doorstep.



Tourism is one of the largest employers in the region and continues to grow year after year.

It includes many different sectors such as hospitality, tour operators, visitor attractions and leisure transport.

The opportunities available are varied and interesting, Adventure Tour Guide, Travel Blogger, Event Planner, Bartender, Restaurant Manager, Theme Park Manager, Nature Reserve Guide and countless more!

The region also has a world-leading aviation industry – but urgently needs to recruit more young aviation professionals. The sector has many opportunities for everyone from Aerospace Engineers to Air Traffic Controllers, Avionics Equipment Mechanics to Airline and Commercial Pilots.

The **Retail and Sales** industries employ a huge number of people in the UK.



Retail and sales jobs can be found across many different industries including fashion, food, banking, finance, manufacturing, agricultural, pharmaceuticals and many more. You could be selling the latest technology, credit cards, holidays, houses, cars, insurance, industrial equipment, or organic vegetables to name just a few!

Selling can be divided into the following categories:

- Retail
- Telesales
- Business to Business
- Export Sales

A career in Retail and Sales can offer you great flexibility – you could be working in an office, from home or travelling the world! There are jobs at all levels and great opportunities for creative, positive and confident people to become highly successful.

The **Construction** industry is a major UK employer, with many companies in Suffolk who are keen for you to work with them.



A career in the construction industry can be enormously rewarding. You could be involved in building homes for people to live in, changing the appearance of your local environment or building structures which become landmarks and change peoples' lives forever.

The job roles in the industry range from surveyors and contract managers, to designers of show homes, to crane operators, interior designers, plumbers and project managers. Find out the many ways you can access a career in this exciting industry at one of the many employers' stands.

Is a career in **Education and Training** for you?



Could you make a difference to young peoples' lives?

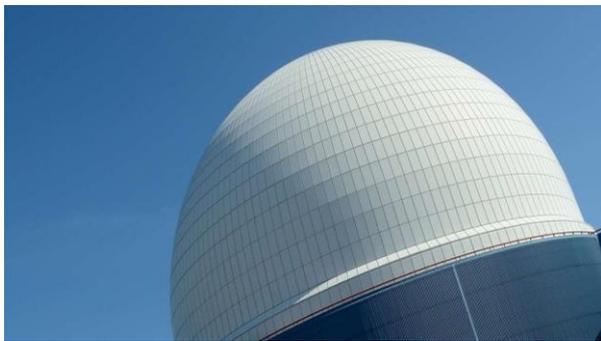
Do you like to encourage and support others?

Are you good at explaining things so that others can understand them?

The main employers are schools, colleges, apprenticeship providers, universities, educational charities and professional training companies. A career in education also offers you the opportunity to live and work in many other countries around the world.

Whichever education employer you decide upon, most will expect you to have a degree or industry qualification in the subject you would like to teach.

The **Energy** sector describes all the industries involved in producing and selling energy (including exploration and extraction, manufacturing, refining and distribution). It is worth around 84 billion pounds to the UK economy.



This includes the development of the latest carbon neutral and renewable technologies (53% of power generation now comes from low carbon sources!)

It is a vitally important industry that is growing year on year in our region. Due to its sustained growth companies are always looking for enthusiastic, proactive people to join them, meaning jobs here can be very well paid!

There are many ways of becoming qualified through apprenticeships and graduate schemes.

Food and Farming are the industries which not only ensure the nation is fed and provided for now, but in a future where climate change and soil erosion mean we urgently need new and reliable ways to feed ourselves,



The very latest science and technology is used to make crops and plants grow bigger faster and more resilient to drought and disease; and even grow them in completely different climates.

In the Agriculture Industry there are a huge number of roles – including Animal Geneticist, Food Scientist, Agronomy Sales, Biochemist, Agricultural Lawyer, Stockperson, Account Manager, Harvest Manager, Laboratory Technician to name just a few. In addition, This is a fast-paced and rapidly changing sector with many exciting opportunities.

What questions should I ask the employers?

The Skills and Careers Festival is an opportunity for you to explore different careers by learning from local employers who are experts in their respective fields. The questions you ask will help you make the most of this opportunity. The following questions could help you get started, but you should come up with some of your own to make a positive first impression on a potential career mentor or future employer!

1. How long have you been in this job/industry?
2. What is a typical workday like?
3. What do you like best/least about your job? Why?
4. What led you to your current career/job? Did you have to go to university?
5. What type of interests, abilities, and skills would help a person to be successful in your occupation?
6. What type of education/training, technical knowledge, or experience is necessary for this kind of work?
7. Does your company offer any training programmes or apprenticeships for school leavers or university graduates?
8. What part-time jobs, internships or extracurricular activities would best prepare you for this occupation?
9. How do you use maths, reading, writing, business, technology and science skills in your daily work?
10. What advice would you give a student interested in this career?
11. What type of starting position and salary would someone entering this field be most likely to find?
12. Do you have to depend on others in order to accomplish your job? Do you work in teams?
13. Has technology changed your job? What changes do you see in the future?
14. Are there other industries or positions where you could work with your skills/expertise?
15. Are certain times of the month or year busier than others times?
16. What are the opportunities for advancement in this occupation?

What is The Advice Lounge?

The Advice Lounge is a space for you to drop in at any time for a chat, either individually or in small groups. There you can meet the staff from [Beacon East](#) and [Icanbea](#) who will offer you independent and impartial careers and apprenticeship advice and guidance. There will also be staff on hand to help you with CV writing and interview coaching!



[Beacon East](#) is an independent careers advisory service, offering impartial advice to young people looking for options for their future. Beacon East will have advisors at the skills festival available for an informal chat. Parents are encouraged to bring/meet children and can book onto the event [here](#).

We are also excited to welcome the team from icanbea to the festival...



[icanbea...](#) is the local online platform which showcases the local economy and allows young people to explore employment industries, sectors and who our employers are and what they say they are looking for in future employees. Try out the careers wizard using your interests and skills to match to potential job roles and get stated on your adventure.

There is also an opportunity to like and follow things which interest you, build a personal profile and find work and apprenticeships advertised through the website. The team at icanbea will be on hand at the Suffolk Skills & Careers Festival for help and advice and check out the website and app now!

Whatever your career interests are, we hope you find your visit useful and inspirational. We look forward to seeing you at The Suffolk Skills and Careers Festival 2020!